



I'm at "Building Multi-tenant SaaS Apps" w/ @ghidinelli #CFSummit2015

A photograph of Brian Ghidinelli, a racecar driver, standing on a podium. He is wearing a white racing suit with red and black accents, a blue and yellow cap, and a medal around his neck. He is holding a trophy and a bottle of champagne. In the background, there is a large banner for the SCCA National Championship and a checkered flag.

# Brian Ghidinelli

Entrepreneur, traveler,  
racecar driver

*founder*

**MotorsportReg  
RaceHero**

*contact*

**fb.com/BrianGhidinelli  
ghidinelli.com**

*please tweet*

**@ghidinelli  
#CFSummit2015**

PHOTOGRAPHY

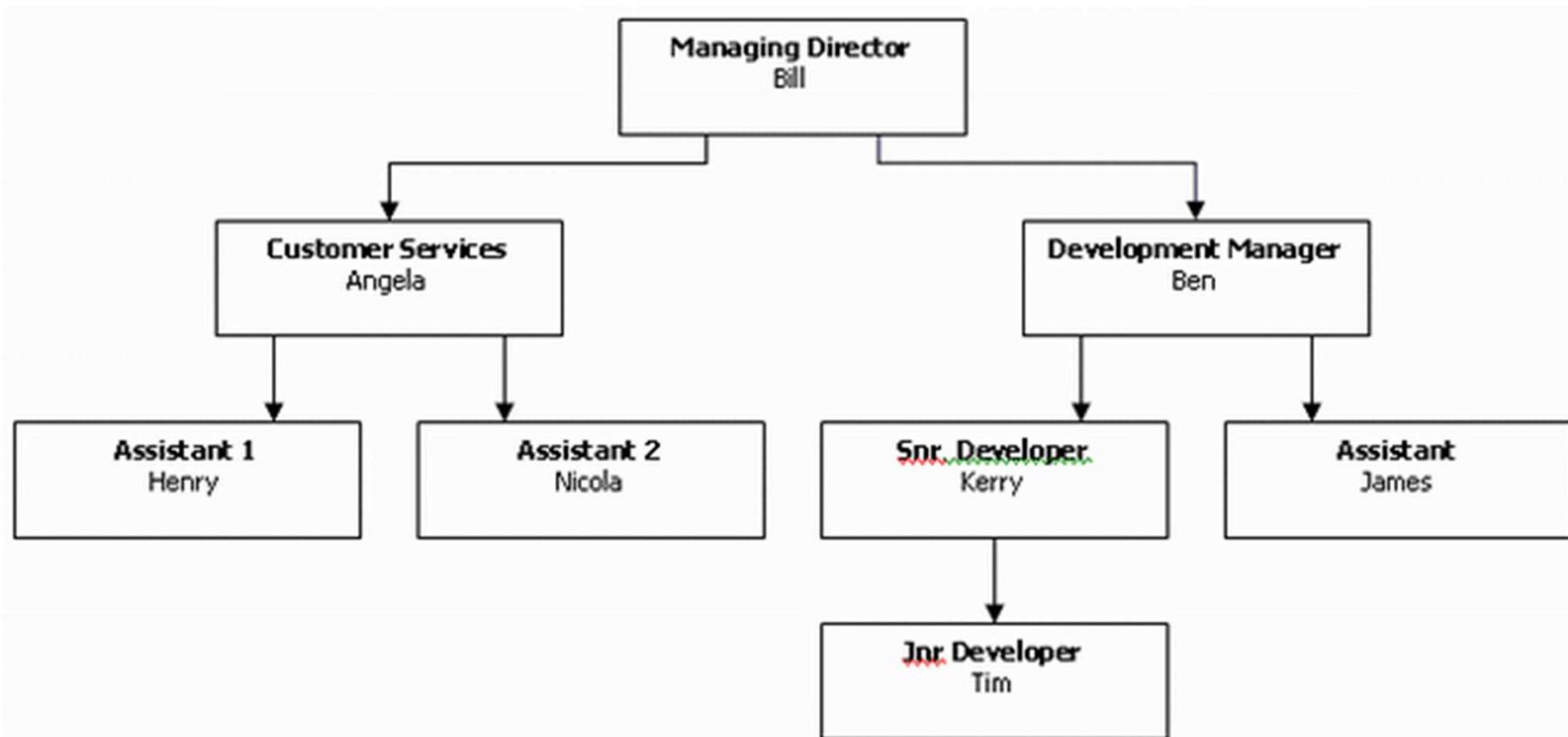




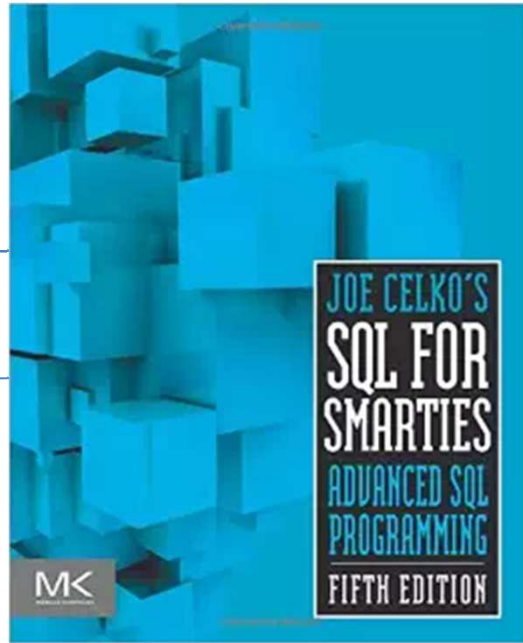
**HIRING: Small-team Developer/VP/CTO  
CF/JS with CI/CD/testing experience**











## Classes

Natl 1, Natl 2, ...

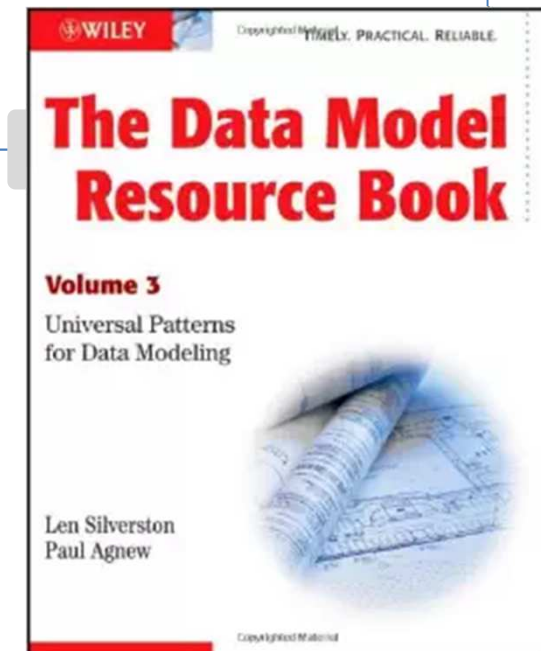
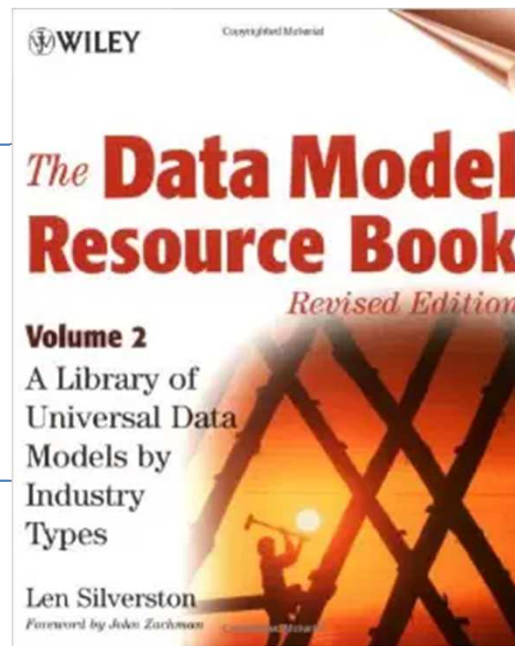
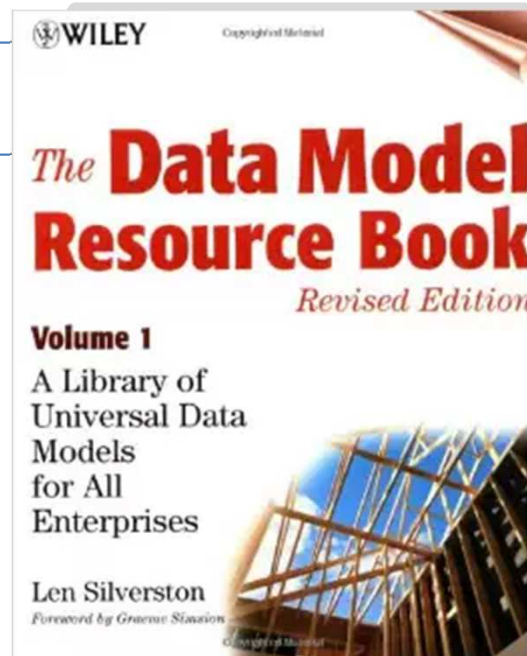
Natl 1, Natl 2 +  
Local A, Local B, ...

## Participants

Joe, Mary, Frank, ...

Joe

Frank



$$g_{11n} = i_{18n} + l_{10n}$$

en_US	fr_FR
Hello	Bonjour
mm/dd/yyyy	dd/mm/yyyy
1,234.56	1.234,56

### Currency

USD	EUR
\$1.99	€ 1,99
1.99 USD	EUR 1,99

### Location

- Don't store lat/long in decimals
- Use geospatial databases with proper datatypes and functions
- Use Google to geocode addresses



```
# ResourceBundle
```

```
appointments = {
```

```
    en_US: { greeting: "Hello" },
```

```
    fr_FR: { greeting: "Bonjour" },
```

```
    ja_JP: { greeting: "もしもし" }
```

```
};
```

```
# View
```

```
locale = (user selected, accept header, etc...)
```

```
#appointments[locale].greeting#!
```



“g11n is easy to add exactly once: at the beginning” @ghidinelli #CFSummit2015



```
# translation is not just for language
<cfscript>
    sports={};
    sports.en.cars.vehicles = "cars";
    sports.en.motorcycles.vehicles = "bikes";
    sports.es.cars.vehicles = "coche";
    sports.es.motorcycles.vehicles = "motos";
</cfscript>
```

```
# View - language-specific terminology
vertical = (tenant, context, ...)
```

```
#sports[locale][vertical].vehicles#
```

# Track transaction *attempts* in database

```
insert(payid, tenantid, "pending");  
purchase(payid, amount);  
if (purchase.success)  
    update(payid, "success")  
else  
    update(payid, "decline")
```



“Dealing w/ PCI-DSS is horrible. Minimize it at all costs. Outsource to @braintree, @stripe, etc” @ghidinelli #CFSummit2015



# Impact of Int'l Processing

- Cross-border fees to cardholders
- Foreign exchange fees to you
- Settling in foreign currencies requires local bank accounts or exotic multi-currency accounts
- Tax liabilities



# Marketplace Tips

- Can each party choose their currency?
- Avoid FX roundtrip if you disburse in local currency
- New Stripe Marketplace is awesome





# Marketplace Gotchas

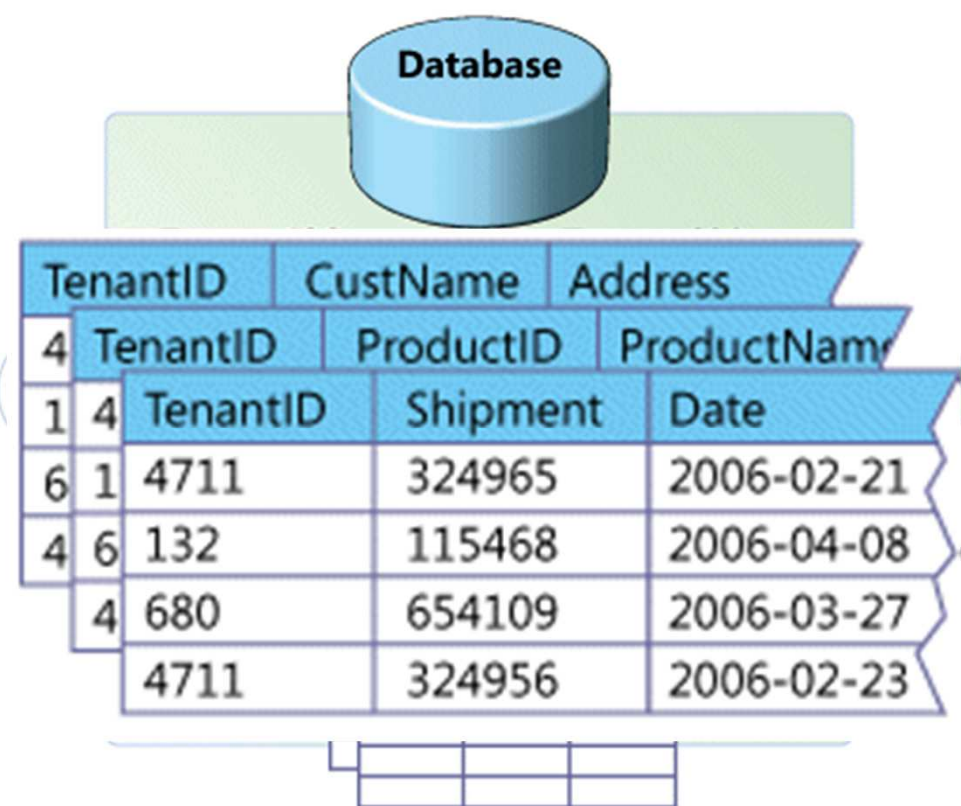
- Opening foreign bank accounts post-9/11
- Know Your Customer (KYC)
- IRS 1099K

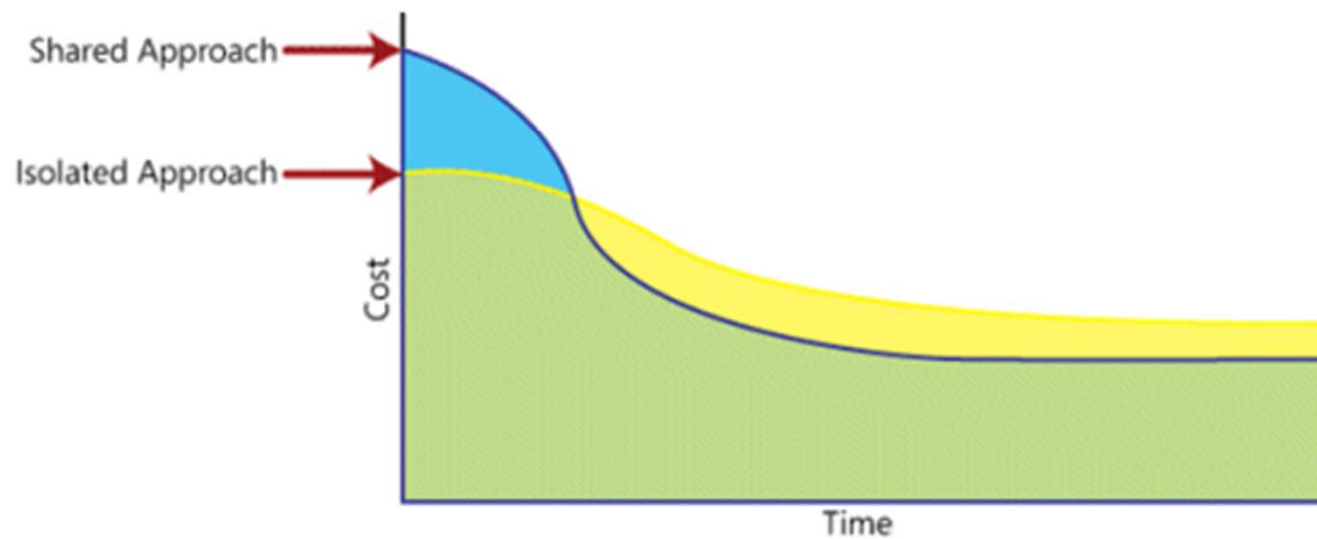
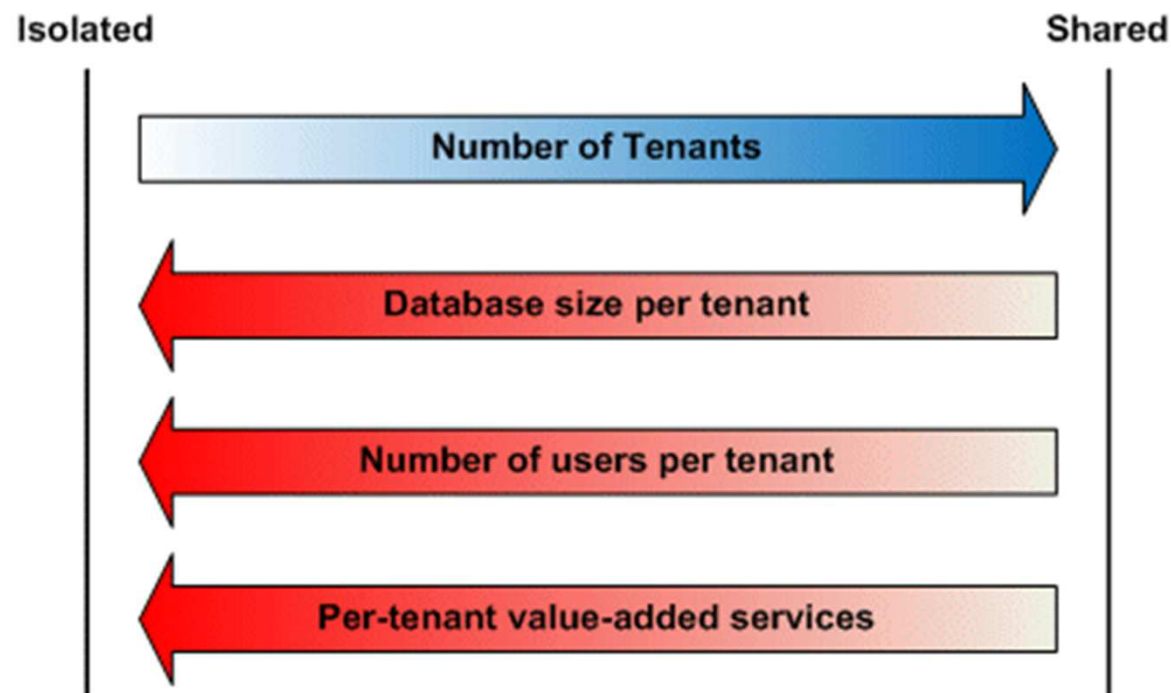


A satellite image of a tropical cyclone, showing a well-defined eye and spiral cloud bands over a dark blue ocean. The image is taken from space, with the Earth's horizon and the blackness of space visible at the top. The cyclone's eye is a dark, circular center, surrounded by a thick, white ring of clouds. The outer bands of clouds spiral outwards, creating a textured, swirling pattern over the ocean surface. The overall color palette is dominated by blues and whites, with the dark space of the atmosphere at the top.

## PART 2: DATA STUFF









“shared db gets easier over time; scaling isolated db gets hard” @ghidinelli #CFSummit2015



# Physical Database Tips

XXXXXXXX-XXXX-XXXX-XXXXXXXXXXXXXXXXXXXX



~~Use UUIDs for keys~~

XXXXXXXX-XXXX-XXXX-XXXX-XXXXXXXXXXXXXXXX



Use GUIDs for keys

## All Entities

created\_at, updated\_at, deleted\_at







# Three Strategies To Mitigate Feature Creep

1. Say No.

2. Solve it via your API, not in your App

- Expose building blocks and attack it there

3. Feature Flags

- Great for per-tenant functionality
- Also for soft or “dark” launching features

			cookie Uses cookies to apply only to your session.	database Database backed, applies to all users.	declaration The default status declared with the feature.	Default The system default when no strategies match.
shiny_things	Shiny things.	Off	<input type="checkbox"/> Switch On <input checked="" type="checkbox"/> Switch Off	<input type="checkbox"/> Switch On <input checked="" type="checkbox"/> Switch Off		Off
world_domination	World domination.	On	<input type="checkbox"/> Switch On <input checked="" type="checkbox"/> Switch Off	<input type="checkbox"/> Switch On <input checked="" type="checkbox"/> Switch Off	On	Off
flakey	Flakey.	On	<input type="checkbox"/> Switch On <input checked="" type="checkbox"/> Switch Off	<input type="checkbox"/> Switch On <input checked="" type="checkbox"/> Switch Off	Off	Off
something	Ability to purchase enrollments in courses	On	<input type="checkbox"/> Switch On <input checked="" type="checkbox"/> Switch Off	<input type="checkbox"/> Switch On <input checked="" type="checkbox"/> Switch Off	On	Off

```
# feature flag sql
```

```
CREATE TABLE tenants (tenant_id)
```

```
CREATE TABLE features (feature_name)
```

```
CREATE TABLE tenant_feature (tenant_id,  
feature_name)
```

```
# code
```

```
if (tenant.hasFeature('coolFeature'))  
{  
    // do cool stuff  
}
```



“How to avoid feature creep? Say no, solve using API, use feature flags.” @ghidinelli

# Tenant-Specific Data

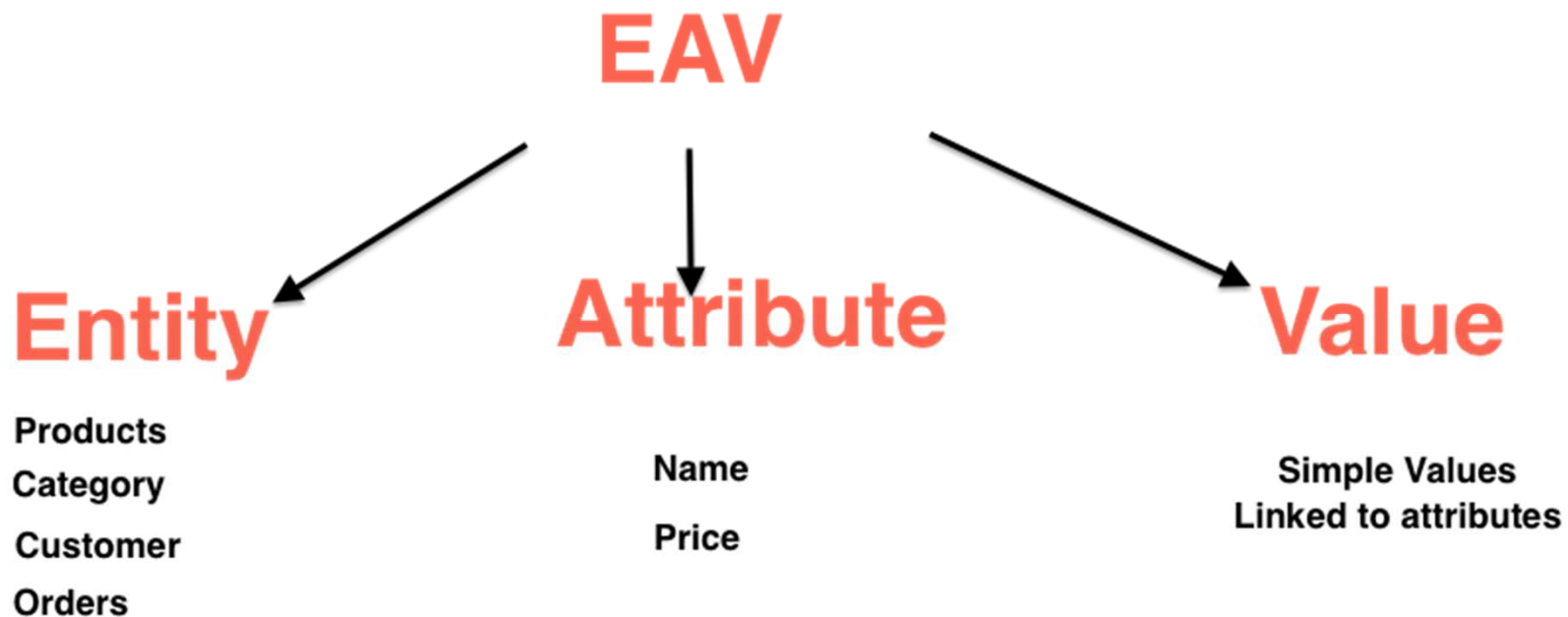
- If you know what will be created
  - Regular o2m, m2o, m2m
  - Single table, Class table, Concrete table inheritance (Fowler)
- For when you don't know what will be created
  - Sparse Columns
  - Entity-Attribute-Value (EAV) / Key-Value
  - JSON / XML / NoSQL



```
CREATE TABLE articles (
  ArticleId uuid NOT NULL
  ,Name varchar NOT NULL
  ,Description varchar NOT NULL
```

TenantID <i>Integer</i>	FirstName <i>String</i>	BirthDate <i>Date</i>	Custom1 <i>Integer</i>	Custom2 <i>String</i>	Custom3 <i>Untyped</i>
345	Ted	1970-07-02	null	Paid	null
777	Kay	1956-09-25	23	null	null
784	Mary	1962-12-21	null	null	null
345	Ned	1940-03-08	null	Paid	null
438	Pat	1952-11-04	null	San Francisco	Yes

```
  ,Tenant1Length float NULL
  ,Tenant2FavoriteColor varchar NULL
  ,Tenant3AirSpeed int NULL
  ,Tenant3SwallowVelocity int NULL
);
```



Entity	Value				Attribute	
ID	ID	EntID	AttrID	Value	ID	Description
0001					1	Name
0002	1	0001	5	SQL	2	Age
0003	2	0001	6	300	3	Email
...	3	0002	5	SQL	4	Phone
1001	4	0002	6	400	5	Skillname
1002	5	0003	5	HTML	6	Skilllevel
1003	6	0003	6	200	7	Skill
1004	7	1001	7	0001	8	...
	8	1001	7	0003	9	
	9	1001	1	Rupert	10	
	10	1002	1	Hanz	11	
	11	1003	7	0002		



“EAV/NoSQL is a necessary evil in user-defined data models for SaaS apps” @ghidinelli

CREATE TABLE value (

an

en

at

bo

dt

vc

in

mn

tx

);

TenantID <i>Integer</i>	FirstName <i>String</i>	BirthDate <i>Date</i>	RecordID <i>Integer</i>
345	Ted	1970-07-02	893
777	Kay	1956-09-25	null
784	Mary	1962-12-21	564
345	Ned	1940-03-08	117
438	Pat	1952-11-04	301

RecordID	Name	Value
893	Subscriber	Yes
null	Status	Gold
564	Expire	2008-07-29
117	Subscriber	No
301	Affiliation	Acme

LL,

ying,

,



# JSON/XML/NoSQL

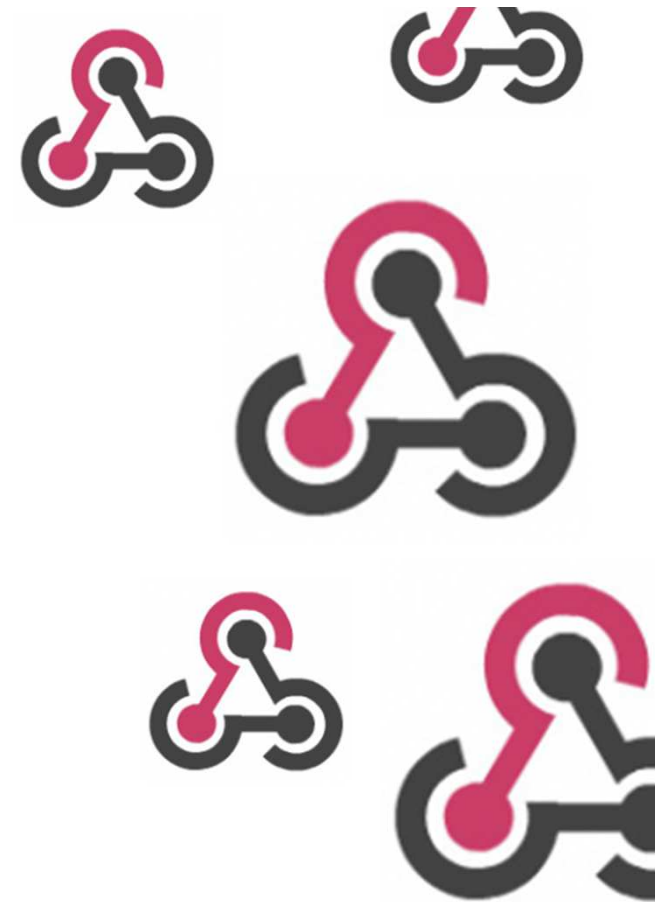
- Document-oriented DB like MongoDB
  - Big departure from relational model
- XML/JSON/HSTORE in database
  - Adds unstructured data directly to relational entity
  - Best of both worlds?

```
CREATE TABLE vehicle (  
    vehicleid uuid NOT NULL,  
    year int,  
    make varchar,  
    model varchar,  
    color varchar,  
    metadata jsonb = {  
);  
    tenant1hp: '',  
    tenant1torque: '',  
    tenant2wheelbase: '',  
    tenant3vin: '',  
    tenant3logbook: ''  
}
```

```
SELECT vehicleid
      ,year
      ,make
      ,model
      ,metadata ->> 'tenant1hp' AS hp
      ,metadata ->> 'tenant1torque' AS torque
      ,metadata ->> 'noexist' AS val
FROM vehicle
WHERE metadata ->> 'tenant1torque' > 250
```







```
GET /webhooks  
POST /webhooks  
PUT /webhooks/{id}  
DELETE /webhooks/{id}
```



## **PART 3: INFRASTRUCTURE**



# THE TWELVE-FACTOR APP

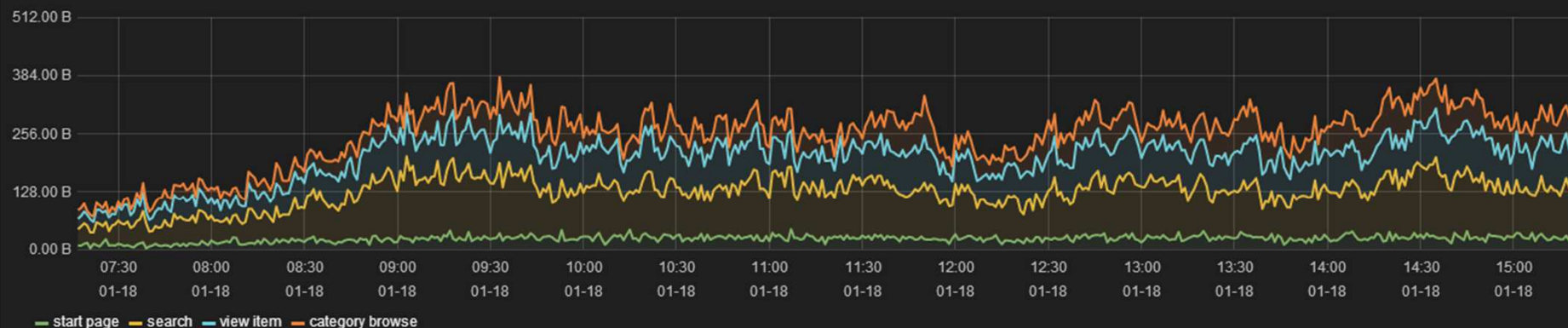
- One code base, many deploys
  - CI, CD, “git push”
- Explicitly declare & isolate dependencies
  - Bundler (Ruby), Bower (JS), CommandBox (CF)
- Parity between dev, staging & production
  - Docker
- Store config in the environment
  - No config in your app repo!

```
# cfstart.bat
SET TESTMODE=1
SET CUSTOM_TAGS_DIR=c:/cf10/tags
coldfusion.exe -start -console

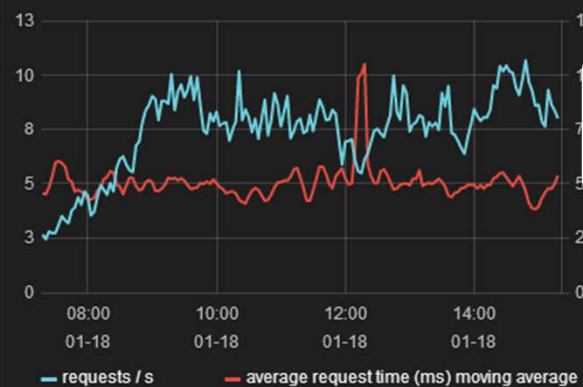
# application.cfc
Local.env = createObject("java",
"java.lang.System")
this.customtagpaths =
env.getEnv("CUSTOM_TAGS_DIR") />
```



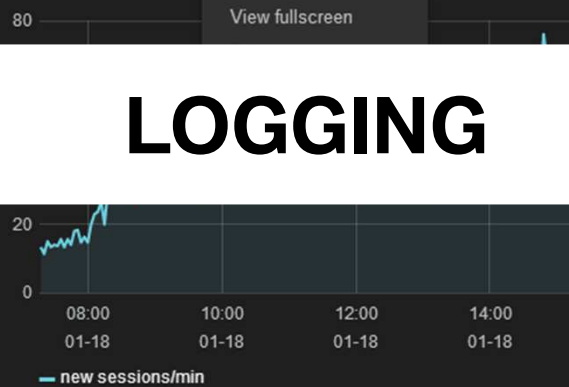
Top page views / min (stacked)



Traffic &amp; Response time



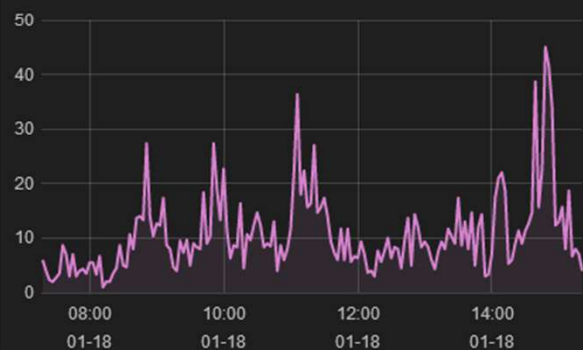
New visits (sessions) / min



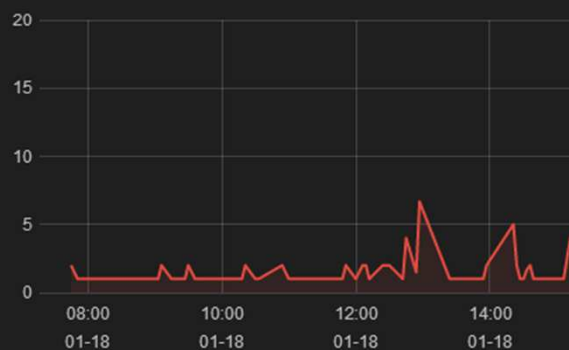
Traffic &amp; Response time



Not found (404) / Min



Errors (500) / Min



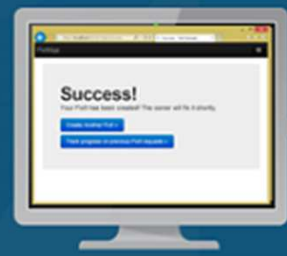
Pushstate (pjax) page views / min

**LOGGING**



“Using sticky sessions was a huge mistake” @ghidinelli #CFSummit2015

# Tightly Coupled



FixIt Web Server



FixIt DB

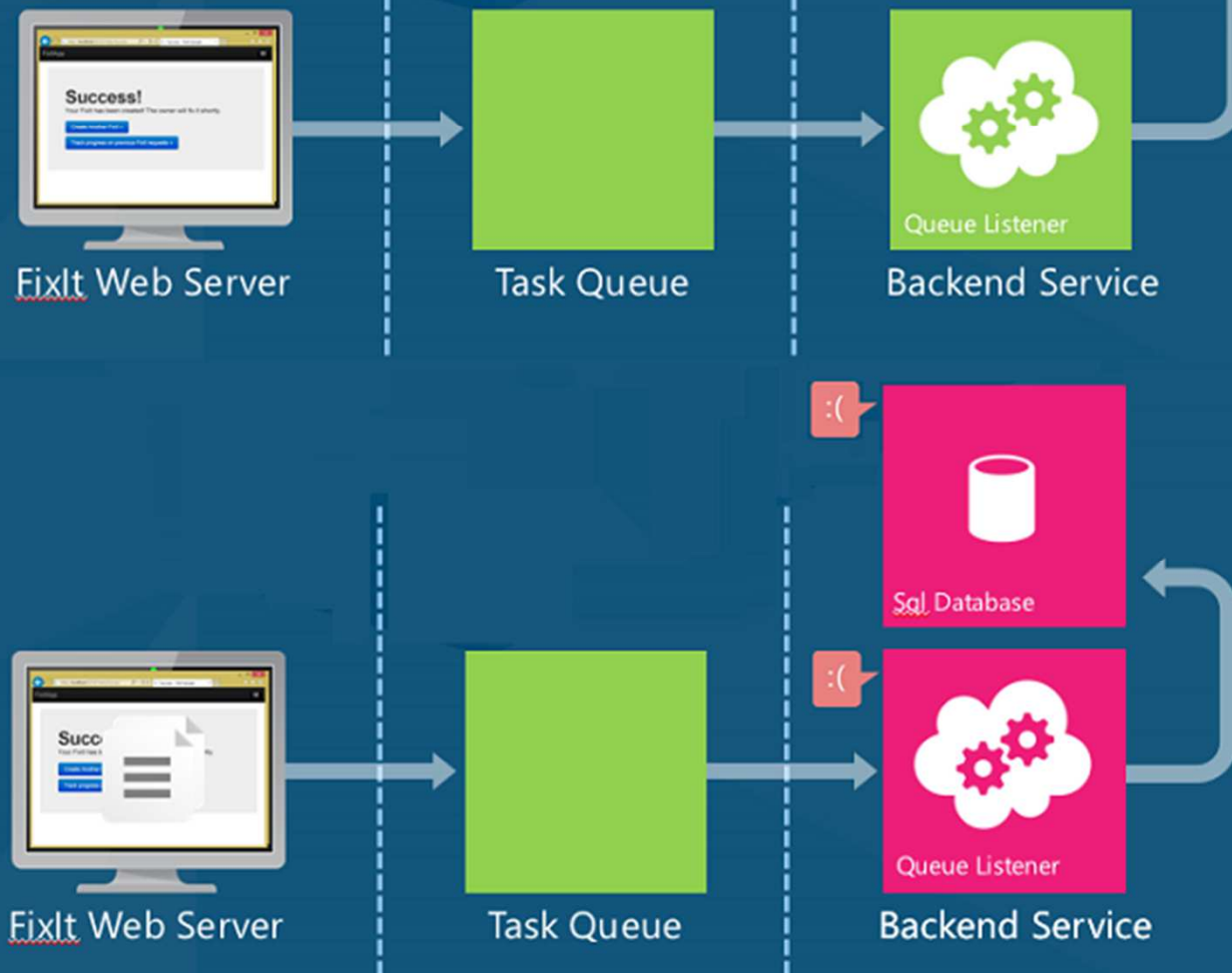


FixIt Web Server



FixIt DB

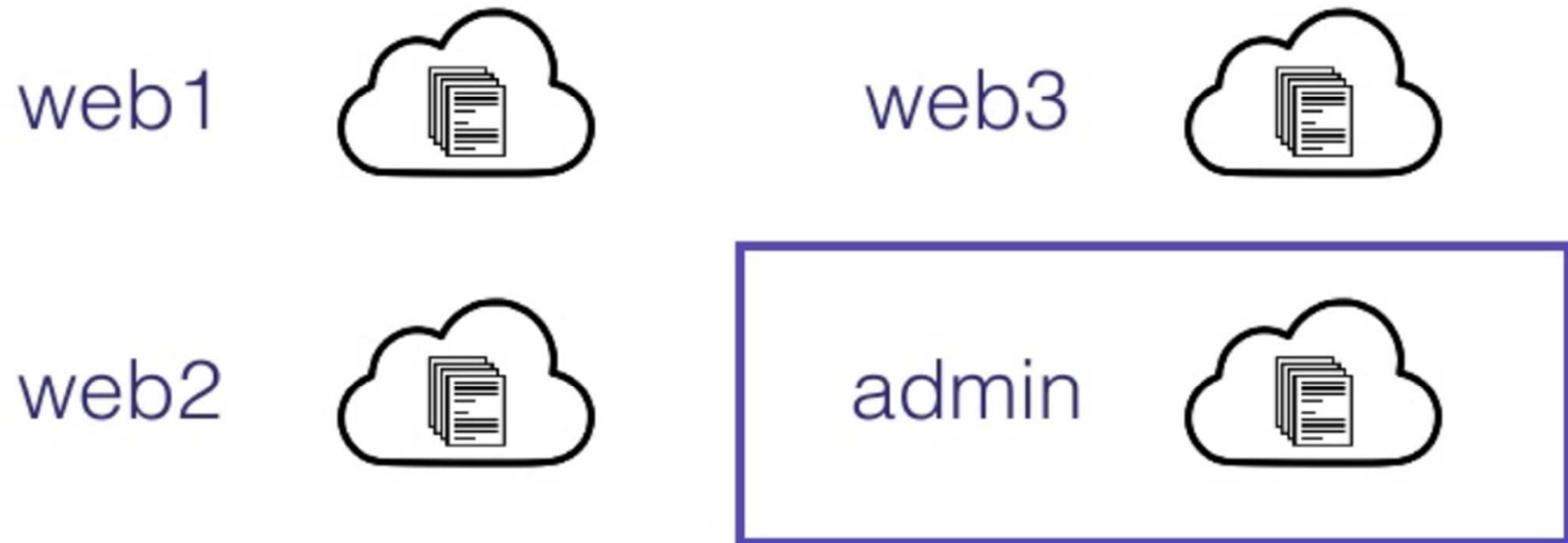
# Loosely Coupled



“Using 3<sup>rd</sup> party services speeds dev but increases points of failure – design for things to fail regularly” @ghidinelli #CFSummit2015



# Isolate Admin Tasks



# Topic Recap

## Big Picture

Hierarchies

Globalization

Currencies

Payments

## Data Model

Multi-Tenancy

Custom Features

Custom Attributes

Sparse Columns

EAV

JSON/XML/NoSQL

APIs Live Forever

Webhooks

## Infrastructure

12-Factor Apps

External Logging

Sticky Sessions

Async Processing

Admin Tasks



Download slides: <http://www.ghidinelli.com/cfsummit2015>